PRICE LIST 2027



FYLY YACHTING

Model	Built year	PAX	CABINS	HEADS	01/01-24/04	24/04-08/05	08/05-22/05	22/05-19/06	19/06-31/07	31/07-21/08	21/08-11/09	11/09-02/10	2/10-16/10	16/10-30/12
MONOHULS														
Dufour 530	2021-24	12	5+1 / 4+1	4+1	3550	5250	5700	6150	7200	7950	7000	6400	6000	4300
Dufour 520 GL	2019	12	5	3	2900	4300	4700	5200	6200	7200	5950	5400	4800	3600
Sun Odyssey 519	2019	12	5+1	3+1	3150	4550	5000	5500	6550	7600	6300	5700	5100	3800
Oceanis 51.1	2022	12	5+1 / 4+1	3+1	3250	4500	5050	5600	6550	7650	6400	5750	5200	3900
Sun Odyssey 490	2023	12	5+1 / 4+1	4+1	2970	4450	4900	5500	6150	7350	5950	5700	5000	3750
Dufour 470	2022-24	11	4+1	4+1	2600	3700	4250	4850	5800	6700	5600	5150	4400	3300
Oceanis 46.1	2020	12	5	3	2450	3500	4050	4650	5500	6500	5300	4800	4200	2900
Hanse 458	2021	10	4	2	2250	3300	3900	4550	5300	6050	5100	4650	3900	2750
Dufour 430 Grand Large	2020-2024	10	4	4	2250	3300	3900	4550	5300	6050	5100	4650	3900	2750
Sun Odyssey 410	2022	8	3	2	2100	2800	3200	3600	4200	4850	3950	3750	3200	2550
Dufour 41	2024	8	3	3	2000	3000	3400	3800	4400	5100	4200	3950	3300	2650
Dufour 390	2022	8	3	3	1900	2750	3100	3500	3800	4200	3700	3600	3000	2200
Bavaria 37	2017	6	3	1	1500	2100	2300	2500	2800	3100	2700	2550	2100	1850
Sun Odyssey 349	2018	6	3	21	1500	2100	2300	2500	2800	3100	2700	2550	2100	1850

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CATAMARANS														
Aura 51	2024-26	12	6+1	6+1	8500	11500	12750	14000	17000	19500	16000	14900	12350	10400
Lagoon 50	2019-20	12	6+2	4+1	5650	8350	9650	10950	13800	14900	13600	12500	8800	7400
Lagoon 50	2018	12	6+2	4+1	5300	7900	9150	10400	13100	14100	12900	11800	8350	7000
Bali 4.8	202	12	5+1	5+1	5450	8200	8950	9650	13500	15900	13500	10000	8450	6350
Dufour Catamaran 48	2020-24	12	5+1	5+1	5200	7850	8500	9400	12500	13900	12000	9900	8000	5950
Tanna 47	2024	8	5+1	4	5900	7800	8600	9400	11900	13900	11000	10000	8350	6550
Saona 47	2018	12	5+1	4+1	4250	6100	7000	7900	9300	10900	9100	8300	6900	5200
Bali 4.6	2024	12	5+2	4+1	5150	5850	7500	9200	11300	12900	11200	9500	7500	5650
Lagoon 46	2020-21	12	4+2	4+1	4750	5650	6950	8500	10200	12700	10200	9100	7400	5500
Lagoon 450 F	2020	12	4+2	4+1	4500	6600	7350	8100	9300	11000	9100	8500	7200	5250
Fountaine Pajot ELBA 45	2020-25	12	4+2	4+1	4500	5200	5950	8350	10100	12100	10100	8950	7100	5300
FP 44 NEW	2026	10	4+1	4+1	4800	6850	7600	8350	10200	11200	10400	9000	7400	5600
Bali 4.4	2023-25	10	4+1	4+1	4250	6100	7100	8800	10500	12300	10100	7200	6600	4900
Excess 14	2023	12	4+2	4+1	4700	6250	7100	7950	9300	10950	9100	7800	6600	5400
Lagoon 43	2025	12	4+2	4+1	4650	6500	7400	8300	10000	10950	9800	8500	7100	5300
Astrea 42	2023	10	4+2	4+1	4250	5400	6100	6850	8450	10100	8250	7050	5900	4700
Lagoon 42	2019-20	12	4+2	4+2	3800	5050	5700	6350	8100	9950	7900	6500	5650	4450
Bali 4.2 Open Space	2023	11	4+1	4+1	4100	5200	5800	6550	8250	10100	8100	6750	5700	4600
Bali cat space	2022	10	4	4	3350	4850	5400	6100	7600	9050	7400	6300	5300	3900
Isla 40	2022	10	4+1	4+1	3750	5050	5700	6350	7850	9200	7650	6600	5650	4400
Lucia 40	202	10	4	4	5300	6750	7000	7300	8850	10000	8650	7300	6650	5700
Leopard 434PC	2018	8	4	2	8500	11500	12750	14000	17000	19500	16000	14900	12350	10400

DELUXE

2027

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OPTIONAL EXTRAS / (UPON REQUEST)

- Skipper fees, plus provisioning EUR 210.00 /Day

**On skippered charters, we require a non-refundable insurance fee of 350 euros*

- Hostess fees, plus provisioning EUR 190.00/day
- Cook fees, plus provisioning EUR 230.00/day
- Stand Up Paddle Board EUR 150.00/week
- Internet Wi-fi router 20 GB EUR 100.00/week
- Extra linen EUR 10.00/person
- fishing rod EUR 150.00/week
- Safety Net installed EUR 250.00/charter
- Pet on board Extra Cleaning Fee
- Crew change fees (applicable only at one of our bases): EUR 200.00/charter
- **Included**: Formalities (contract, crew list, etc.) and one day of mooring fees.
- **Not included**: Yacht cleaning and laundry."**

SERVICE PACK

Monohulls

Up to 42ft	EUR 250.00
43ft to 45ft	EUR 300.00
46ft to 49ft	EUR350.00
50 feet & above	EUR 400.00

Catamarans

up to 42ft	EUR 350.00
43ft & above	EUR 400.00

FYLY YACHTING

SERVICE PACK & OPTIONAL EXTRAS

Terms & Conditions 2027

INCLUDED

- VAT 12% of the charter fee (*Important note: V.A.T of 12% is included in the charter rate. Any changes in V.A.T laws will be paid extra by the charterer with the balance payment).
- Agent’s commission 20% (calculated on net prices, having deducted the VAT)
- Dinghy with outboard engine
- Assistance from our staff 24 hours help line
- Yacht marine Insurance
- End cleaning

NOT INCLUDED

- Food provisioning (optional)
- Fuel & Water consumption
- Outboard gasoline (except first fill)
- Mooring fees, except for the first and last night in home port
- Service pack (first and last night mooring fees, cooking gas, first fill of outboard gasoline, linen, towels & blankets –one set/cabin/week, welcome starter pack)

EMBARKATION / DISEMBARKATION

Embarkation time is at 5 p.m. and disembarkation time is 9 a.m.All yachts should be back at base the day before the end of the charter contract, latest at 6 p.m.. The amount of time required for check-in and check-out procedures is considered to be part of the charter period, and your actual presence is required.

FYLY YACHTING

Service Pack & Optional Extras

2027

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FYLY YACHTING

SERVICE PACK & OPTIONAL EXTRAS

Damage Waiver & Discounts

DAMAGE WAIVER (MANDATORY)

Monohulls from 50’ to 55’	EUR 60.00/day, plus a refundable security deposit of EUR 600.00
Monohulls from 45’ to 49’	EUR 50,00/day plus a refundable security deposit of EUR 500,00
Monohulls from 39' to 44'	EUR 40,00/day plus a refundable security deposit of EUR 500,00
Monohulls up to 38'	EUR 30,00/day plus a refundable security deposit of EUR 500,00
Catamarans up to 41’	EUR 50,00/day plus a refundable security deposit of EUR 600,00
Catamarans 42’ & above	EUR 60,00/day plus a refundable security deposit of EUR 600,00

*** Non refundable insurance is not applicable in regattas & races.**

*** Non refundable insurance is not applicable in Lagoon 50 & Aura 51**

*** On skippered charters we require only a non refundable insurance of EUR 400,00 (no refundable deposit is required)**

FYLY YACHTING

Discounts

DISCOUNTS

• Early booking discount	10% (valid until 31/01/2027)
• Two weeks booking	5%
• Three weeks booking or more	10%
• Repeat client discount	5%
• Boat show discount	5%
• Full Non-Refundable Payment Discount:	5% (Valid for bookings paid in full and on a non-refundable basis at the time of confirmation.)
• Maximum discount	20% (The Full Non-Refundable Payment Discount is included within the maximum discount policy.)

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