FYLY YACHTING BOOKING T&C

2027



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BOOKING TERMS & CONDITIONS

ABOUT YOUR CHARTER

Includes

· VAT 12% of the charter fee (*Important note: V.A.T of 12% is included in the charter rate. Any changes in V.A.T laws will be paid extra by the charterer with the balance payment).

· Agent's commission 20% (calculated on net prices, having deducted the VAT)

· Use of the boat and her equipment

· Dinghy with outboard engine

· Assistance from our staff 24 hours help line

· Yachts marine insurance

· End cleaning

Not Included

• Food Provisioning

• Fuel & Water consumption

• Outboard gasoline (except first fill)

• Mooring fees except for the first and last night in home port

• Service pack (first and last night mooring fees, cooking gas, first fill of outboard gasoline, linen, towels & blankets – one set/cabin/week, welcome starter pack)

Service Pack

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SERVICE PACK

Monohulls

Up to 42ft	EUR 250.00
43ft to 45ft	EUR 300.00
46ft to 49ft	EUR350.00
50 feet & above	EUR 400.00

Catamarans

up to 42ft	EUR 350.00
43ft & above	EUR 400.00

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SERVICE PACK

OPTIONAL EXTRAS (UPON REQUEST)

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• Unlimited Internet Wi-fi router /week up to 10 users, EURO 100/week

•Crew change fees (only in one of our bases). EURO 200/week

Included: Formalities (contract, crew list etc), 1 day mooring fees).

Not included: Cleaning of the yacht and laundry.

• Skipper : EURO 210 per day, plus his/her meals

• Hostess : EURO 190 per day, plus his/her meals

• Cook: EURO 230 per day, plus his/her meals

(The crew must have their own cabin and shower/WC)

• Safety net installed, at EURO 250/charter

• Stand Up Paddleboard EURO 150/week

• Sea Scooter EURO 150/ week

• Pet on board: extra cleaning fee EURO 150

• Extra linen EURO 10/person

• Transfers from/to the airport can be arranged upon request

•Provisions - can be pre-ordered without any extra service fee

*Please request our provisioning list form

•Fishing equipment EUR 150/week

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CHECK IN / OUT TIMES

•Charter contract begins at 5 p.m. on the day of the charter and checkout is at 09:00 on the last day of the charter.

*Please note the yacht should be returned to the base a day before the end of the charter contract, latest at 6p.m. for check-out procedure (refueling of boat, diver inspection, technical inspection). The amount of time required for check-in and check-out procedures is considered to be part of the charter period, and your actual presence is required.

SAILING QUALIFICATIONS

According to the Greek law, the skipper must hold a valid sailing license in English language or translated in English.

*Limitations such as daylight, inland waters and limitations in miles from shore e.g. 5NM in sailing licenses won’t be accepted from Greek Port Authorities so we advise all charterers to ensure that they have an international license of competence (ICC) without such limitations.

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CANCELLATION POLICY

In the event of cancellation of the charter by the Charterer, for any reason, the following cancellation policy will apply and depending on the time-interval between the booking confirmation and the cancellation date:

•Cancellation fee of 30% of the total charter fee, for bookings cancelled within a period of more than 60 days prior to boat embarkation.

•Cancellation fee of 50% of the total charter fee, for bookings cancelled within a period of 60-30 days prior to boat embarkation.

•Cancellation fee of 100% of the total fee, for bookings cancelled in a period less than 30 days prior to boat embarkation

•In case that the yacht under cancellation is re-chartered to another charterer for the same period and under the same conditions, only the dossier expenses will be charged at EURO 300.

DISCOUNTS

- **Early booking discount: 10%**
- **Two weeks booking: 5%**
- **Three weeks booking or more: 10%**
- **Repeat client discount: 5%**
- **Boat show discount: 5%**
- **Maximum discount: 20%**

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WAY OF PAYMENT

- A 50% of the total charter fee is required as a down payment to book the boat.
- The remaining balance of 50% of the charter fee is payable four weeks (4) prior to embarkation, by bank transfer.
- Full Non-Refundable Payment (Optional Discount Plan)

  As an alternative to the standard payment terms, Charterers may choose to pay 100% of the charter fee at the time of booking and receive a 5% discount on the charter fee. This payment is strictly non-refundable under all circumstances in the event of cancellation by the Charterer. All other booking conditions, obligations, and policies remain valid and unchanged. This option refers exclusively to the charter fee and does not modify the standard cancellation policy, VAT adjustments, or the terms applied to mandatory/optional extras.

DAMAGE WAIVER - (for all charters)

- Depending on the size of the boat, the damage waiver varies, such as:

Non-refundable security insurance of EURO 30 – 60 per day plus a refundable security deposit of EURO 500-600 per charter.

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DAMAGE WAIVER** - (skippered charters)

- On skippered charters, a damage waiver in the form of a non-refundable security deposit of EURO 400/charter is required. This covers any damage, loss, accident, equipment or third party.

INSURANCE

- All FYLY boats are insured against all risks arising from liability to third parties and damages to hull, machinery, sea pollution liability and the equipment with a deductible (excess), which corresponds to the agreed security damage deposit paid by the charterer.

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DAMAGE WAIVER** (Mandatory)

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Monohulls from 50’ to 55’	EUR 60,00/day plus a refundable security deposit of EUR 600,00
Monohulls from 45’ to 49’	EUR 50,00/day plus a refundable security deposit of EUR 500,00
Monohulls from 39’ to 44’	EUR 40,00/day plus a refundable security deposit of EUR 500,00
Monohull up to 38’	EUR 30,00/day plus a refundable security deposit of EUR 500,00
Catamarans up to 41’	EUR 50,00/day plus a refundable security deposit of EUR 600,00
Catamarans 42’ and above	EUR 60,00/day plus a refundable security deposit of EUR 600,00

*** Non refundable insurance is not applicable in regattas and races.**

*** Non-refundable insurance is not applicable in Lagoon 50 & Aura 51**

*** On skippered charters charters we require only a non refundable insurance of EUR 400,00 (non refundable deposit is required)**

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CHARTERER'S RESPONSIBILITIES

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According to the terms of the contract signed by the charterer, we remind you that the charterer:

•Assumes the legal and statutory obligations of the person responsible on board.

•Certifies that he or she has the ability to sail and navigate the yacht.

•Should you wish to refresh your sailing and navigational abilities, we suggest you hire a skipper for a day or two. Please advise the office ahead of time to arrange this service.

•The client should verify the equipment on board with the aid of the inventory list which we will be giving to him/her during the check-in. After the inventory he/she will go through a technical briefing of the yacht.

•Charterer is responsible to re-deliver the yacht at the end of the charter at the same condition as he received her without any total/loss.

•In case there is any technical issue/claim during the cruise Fyly staff should be informed immediately and not at the end of the charter. In case we will be informed after the charter dates and client's disembarkation Fyly may not be able to accept any responsibility.

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SKIPPER'S RESPONSIBILITIES

•The skipper is responsible for the yacht and he/she assumes the technical control of the yacht as well as your safety.

•If for any reason you are unsatisfied with your skipper please notify the office immediately. Something you must keep in mind is that you are on a yacht and personalities sometimes clash, all of our skippers are fluent in English, highly qualified in safety and sailing.

HOSTESS'S RESPONSIBILITIES

•She prepares breakfast and lunch on daily basis and she is also responsible to keep clean the common areas of the yacht

COOK'S RESPONSIBILITIES

•She prepares breakfast, lunch and dinner on daily basis and she is also responsible to keep clean the common areas of the yacht.

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IS THERE A CREW CHANGE DURING YOUR TRIP?

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Specifically, newly passed Law 4504/2017 now requires that:

A. ANY CREW CHANGES MUST BE FORESEEN ON THE INITIAL CHARTER PARTY DECLARED TO THE PORT
AUTHORITY BEFORE THE CHARTER STARTS clearly stating names / passport numbers / dates and ports of embarkation / disembarkation

B. IN THE EVENT OF CREW CHANGES DUE TO UNFORESEEN CIRCUMSTANCES SKIPPER MUST IMMEDIATELY UPDATE CREW LIST.

C. IN THE EVENT THAT MORE THAN 75% OF CREW MEMBERS CHANGE (EVEN IF THE SAME SKIPPER
REMAINS ABOARD) THE CHARTER IS TERMINATED BY LAW AND MANDATORY DECLARATION HAS TO BE
MADE TO THE PORT AUTHORITY.

Ending a charter with the Port Authority prior to the charter end date declared on the initial charter party requires that the clients present themselves to the Port Authority to officially declare that the charter has ended voluntarily.

We need to be informed for all the above at least two weeks prior charter so we will have time to prepare all formalities.

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AS FEATURED IN

NATIONAL GEOGRAPHIC
TRAVELLER
EXPERIENCES
COLLECTION

Recognitions & Industry Affiliations

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